



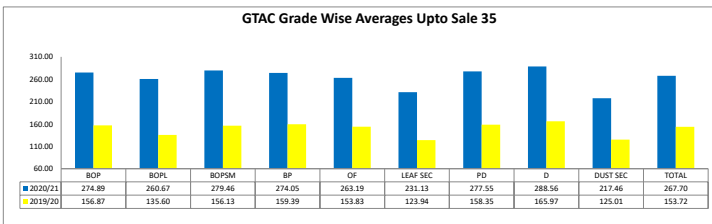
J THOMAS & COMPANY PRIVATE LIMITED
GUWAHATI MARKET SYNOPSIS - Sale 35(2020)

Market Report	
LEAF	DUST
<ul style="list-style-type: none"> Market witnessed good demand. Good descriptions sold irregularly lower following quality. Medium and Plainers were around last. 	<ul style="list-style-type: none"> Market witnessed good demand. Good and best sorts were irregular around last and at times tended easier following quality. Remainder sold irregular around last.

Buying Analysis	
LEAF	DUST
<ul style="list-style-type: none"> HJL operated. TCL active. Western India was active on the liquoring sorts. Other locals and packeteers lent fair support. Exporters had limited enquiry. 	<ul style="list-style-type: none"> Major Blenders were active Western India operated on liquoring sorts. Other locals and packeteers lent fair support.

AUCTION AVERAGES									
	2020/21			2019/20			UPTO Sale 35		
	Sale 35	Sale 34	47	Sale 35	Sale 34	47	2020/21	2019/20	2018/19
LEAF	284.65	288.34	-3.68	151.01	151.45	-0.44	266.33	152.74	152.67
DUST	299.61	314.29	-14.68	164.09	166.22	-2.13	270.21	155.70	170.42
TOTAL	289.90	298.04	-8.14	155.37	156.13	-0.76	267.70	153.72	158.41

GTAC AUCTION AVERAGES									
LEAF	SALE	28	29	30	31	32	33	34	35
		2020/21	277.62	276.06	0.00	288.91	292.20	290.58	288.34
2019/20	158.41	161.40	157.04	158.70	159.04	154.03	151.45	151.01	
DUST	2020/21	288.19	286.00	0.00	288.84	310.11	306.23	314.29	299.61
2019/20	156.21	161.29	179.82	165.60	167.69	161.78	166.22	164.09	
TOTAL	2020/21	281.70	275.70	0.00	288.92	298.28	289.34	288.04	289.90
2019/20	157.61	161.36	164.48	160.92	161.73	156.76	156.13	153.37	

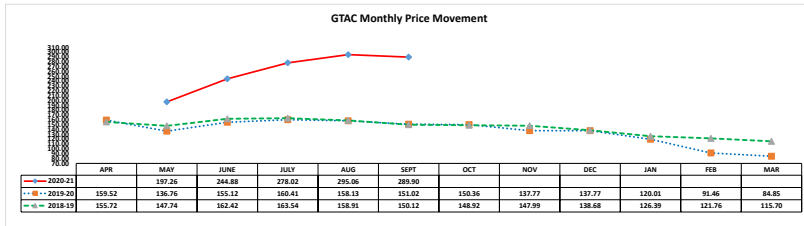


OFFER / SOLD QUANTITY & AVERAGE PRICE (2020/21)												
	THIS SALE				LAST SALE				UPTO Sale 35			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENIS	2044515.2	1658961.9	290.69	21%	2210756.6	1653883.9	294.85	25%	25396511.3	20910433.8	274.76	18%
FANNINGS	627888.7	509156.9	283.43	19%	703384.7	536079.9	293.46	25%	8121337.4	6602666.8	263.19	19%
LEAF SEC.	342780.3	331755.9	256.37	3%	326126.4	308907.7	258.38	5%	3473133.8	3279576.3	218.89	6%
LEAF TOTAL	3065284.2	2499877.3	284.66	18%	3240187.7	2487390.9	288.34	23%	36990982.5	30792676.90	266.33	17%
DUST	1244009.5	1028857.3	317.69	17%	1311265.5	1145988.1	378.46	13%	15588234.9	13433490.9	281.35	14%
DUST SEC.	362197.3	319276.7	257.51	12%	362687.0	338946.3	266.36	7%	3891986.0	3346485.3	217.47	14%
DUST TOTAL	1606206.8	1348134.0	299.61	16%	1675952.5	1484934.4	314.29	11%	19488020.90	16779976.20	270.21	14%
TOTAL	4671491.0	3848461.3	289.90	18%	4916140.2	3972325.3	298.04	19%	56471203.4	47572653.10	267.70	16%

OFFER / SOLD QUANTITY & AVERAGE PRICE												
LEAF	THIS SALE				LAST SALE				UPTO Sale 35			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	3065284.2	2499877.3	284.66	18%	3240187.7	2487390.9	288.34	23%	36990982.5	30792676.9	266.33	17%
2019-20	3894077.5	2947243.3	151.01	24%	4421337.0	3257719.2	151.45	26%	55757691.2	41419157.5	152.74	26%
DUST	1244009.5	1028857.3	317.69	17%	1311265.5	1145988.1	378.46	13%	15588234.9	13433490.9	281.35	14%
2020-21	1606206.8	1348134.0	299.61	16%	1675952.5	1484934.4	314.29	11%	19488020.9	16779976.2	270.21	14%
2019-20	1839307.8	1471171.9	164.09	20%	2063723.9	1510008.0	166.22	27%	28020447.2	20450517.1	155.70	27%
TOTAL	4671491.0	3848461.3	289.90	18%	4916140.2	3972325.3	298.04	19%	56471203.4	47572653.1	267.70	16%
2020-21	5733383.3	4418522.2	155.37	23%	6485069.9	4767272.2	156.13	26%	83778038.4	61869674.6	153.72	26%

% OF TEAS SOLD	PRICE RANGE									
	LEAF					DUST				
	2020/21		UP TO Sale 35			2020/21		UP TO Sale 35		
BELOW 100	0.00	0.00	0.25	2.35	5.07	0.00	0.00	1.71	3.39	1.36
BETWEEN 100.00-119.99	0.00	0.00	0.96	21.74	12.18	0.00	0.00	1.30	16.35	6.61
BETWEEN 120.00-139.99	0.00	0.00	1.68	25.62	23.36	0.00	0.00	1.63	26.29	16.75
BETWEEN 140.00-159.99	0.00	0.00	2.35	14.79	23.31	0.00	0.00	1.80	14.02	19.11
BETWEEN 160.00-179.99	0.00	0.00	2.59	10.55	14.50	0.00	0.00	2.36	10.43	13.51
BETWEEN 180.00-199.99	0.00	0.00	2.68	7.55	11.75	0.00	0.00	4.43	8.08	14.44
BETWEEN 200.00-219.99	0.39	0.39	5.75	7.10	6.29	0.91	0.77	7.47	7.82	14.18
BETWEEN 220.00-239.99	2.11	1.81	10.23	5.19	3.93	3.81	2.69	10.37	10.19	11.32
BETWEEN 240.00-259.99	12.93	12.59	15.51	2.47	1.64	12.89	12.43	13.78	3.01	2.12
BETWEEN 260.00-279.99	39.39	36.19	20.91	1.19	0.80	26.31	16.29	12.29	0.34	0.49
BETWEEN 280.00-299.99	17.47	16.16	11.25	0.58	0.41	12.75	16.09	9.12	0.07	0.12
300 AND ABOVE	27.71	32.63	25.85	0.87	0.76	42.96	51.71	33.72	0.00	0.03

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2020			LAST YEAR-2019			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
36	49254	29016	72270	52208	17919	70127	-2954	5097	2348
38	53181	21971	75156	60788	17665	68453	2395	6718	6718
39	60770	23316	84086	56265	20926	77191	4505	2390	6895
TOTAL	163207	68305	231512	159261	56500	215761	3946	11805	15751



* Please note September 2020-21 Price is calculated on Sale 35 Only

GTAC BUYING (ALL TEAS) FOR THE Sale 35																			
CTC LEAF				DUST				TOTAL											
OFFER		30,65,284.2		Kgs		Sole 35		16,06,206.8		Kgs		46,71,491.0		Kgs					
SOLD		24,95,609.9		Kgs		SOLD		13,47,520.1		Kgs		38,43,130.0		Kgs					
SOLD %		81%				SOLD %		84%				82%							
ZONE		Kgs		AVG		%		Kgs		AVG		%		Kgs		AVG		%	
TCPL	5,52,581.4	267.16	24%	TCPL	5,37,854.3	298.59	40%	11,30,445.7	282.11	29%									
HUL	3,44,609.1	289.99	24%	HUL	1,29,527.6	245.78	11%	4,94,145.7	306.87	13%									
W.India	6,37,834.8	301.96	26%	W.India	1,39,109.2	298.70	10%	7,76,944.0	300.88	20%									
WI.Pack	1,40,522.9	307.88	6%	WI.Pack	1,71,016.4	301.42	13%	3,11,539.3	304.33	8%									
N.India	3,78,284.3	278.37	15%	N.India	48,553.8	288.19	4%	4,26,838.1	279.49	11%									
Ni.Pack	97,702.1	274.11	4%	Ni.Pack	1,12,852.2	276.99	8%	2,10,567.3	275.65	5%									
Packetteers	1,12,985.0	268.94	5%	Packetteers	77,086.0	308.91	6%	1,90,071.0	285.56	5%									
C.India	38,288.2	280.05	2%	C.India	10,482.3	261.10	1%	48,770.5	275.98	1%									
Exports	86,266.3	308.24	3%	Exports	65,655.4	266.98	5%	1,51,921.7	290.41	4%									
Local	61,145.2	272.26	2%	Local	28,172.5	264.67	2%	89,517.7	269.85	2%									
S.India	2,123.7	263.97	0%	S.India	4,164.1	250.36	0%	6,287.8	261.58	0%									
Others	3,267.9	273.02	0%	Others	2,813.3	228.39	0%	6,081.2	252.37	0%									
TOTAL	24,95,609.9	285.15		TOTAL	13,47,520.1	299.85		38,43,130.0	290.30										

ASSAM BATTING ORDER (GTAC+CTTA(Sale 36)) Sale 14 TO 35				
MARK	2020-21		2019-20	
	KGS	AVG	KGS	AVG
Hahmani	193493.6	424.38	273522.3	314.08
HOOKHMOL	111635.6	423.52	191562.3	281.99
Mokrun	198896.7	411.85	222827.2	273.41
Gatoonga	285662.1	406.14	414581.4	263.26
DoomurDullung	179997.9	405.05	172804.8	298.58
Satal	31541.2	393.97	99330.0	250.81
Hajua	163814.6	388.83	109043.2	250.79
Dubba	42868.4	387.99		
Namroop	216204.5	381.76	195085.6	207.93
Dullatine	161445.3	377.87	289063.0	274.86
Kotakpotee	115956.8	372.86	79582.0	250.18
Salkathoni	245117.4	368.52	310023.4	221.33
Banamalte	58045.8	366.47	102286.0	260.77
Deha	114024.7	365.33	145364.9	245.20
Teok	170962.2	364.04	209396.2	211.29
Majuli	256766.6	364.00	310887.1	220.37
Gelakey	44924.1	363.95	60709.5	250.83
Mohokutie	103757.0	363.88	39978.2	252.90
Behuber	67544.8	363.49		
Lisripokotee	159636.7	362.83		
KHOOMTAIE	85449.0	362.62	84989.8	225.58
Shyamguri	478459.7	358.66	364725.6	219.58
KOOMTAI(B)	539893.8	357.55	782310.8	229.27
SOKCLATINGA	61093.9	357.54	88937.1	248.83
Borjan	198119.6	357.07	308138.3	240.18

* Above 30,000 Kgs